

20  
23

# Higher Purpose



Brotherhood  
Mutual.

ANNUAL  
REPORT

# President's Message

---

Extreme weather in 2023 left many churches with the burden of property damage. In fact, catastrophe claims in 2023 broke records for the insurance industry as a whole. Yet, the freezing cold and severe storms provided us the opportunity to come alongside ministries in every part of the country when their pipes burst or their roofs blew off. It's a reflection of our commitment to our foundational verse Galatians 6:2, "Bear one another's burdens."

It reminds me that even when the hardship is heartbreaking, the rebuilding is restorative. In darkness, there is always the brightest light of Christ. Because the company's founders answered the call to bear burdens 106 years ago, our employees and independent agents get to experience the joy of being a part of God's work today, and every day.

Our purpose seeks to do more than help ministries rebuild after losses. It's just as important that we find solutions to help our customers prevail against future catastrophic events, too. Last year, we had 895 water damage/plumbing claims, an incredible disruption to ministry work. In response, we developed a program to get automatic water shutoff valves with flow-based leak detection into the hands of customers at a discount. The program is now helping ministries across the country secure their property and safeguard their mission.

We are compelled to look for ways to partner with the Church and protect its people. As we continue

to carefully listen to the needs of the Church, we're focused on going deeper into serving in 2024, with lower cost options and more service for health benefits, ministry payroll, and more. We're excited to show you.

Another way we helped ministries was through our Legal Assist<sup>SM</sup> service. The team hit a milestone in 2023 by answering more than 25,000 questions through the free legal service we began in 2008. It's a unique resource we offer to customers and non-customers alike, and another way we protect the Church.

We are also excited to reflect on the work of the Brotherhood Mutual Foundation<sup>SM</sup>, which formed to manage the charitable contributions of Brotherhood Mutual Insurance Company. In 2023 a total of \$150,000 was awarded to five church programs through the Kingdom Advancing Grant<sup>SM</sup>, an initiative of the Foundation. We're passionate about the replicability of these five programs and the library of good ideas the Foundation is helping to build.

It's been an honor to come alongside **more than 11,000 ministries** who suffered a loss in 2023, helping them recover and restore. Each of these moments allowed our agents, their care teams, and our employees to serve you, to stand with you. That care multiplies through your hands and spreads into your communities. We know when we help an organization continue its mission work, the whole body benefits.



Running the race together,

A handwritten signature in black ink, appearing to read "Mark Robison".

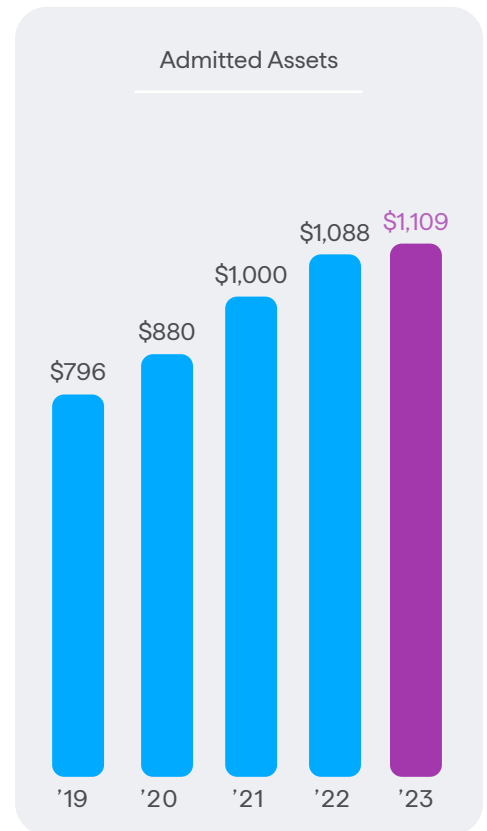
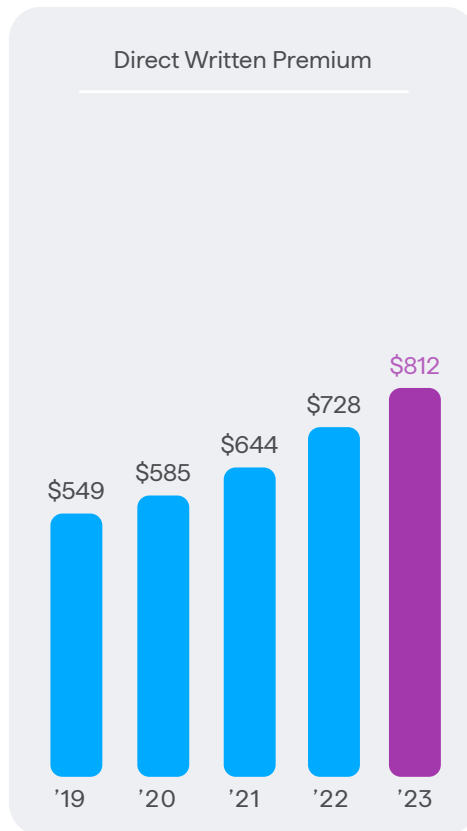
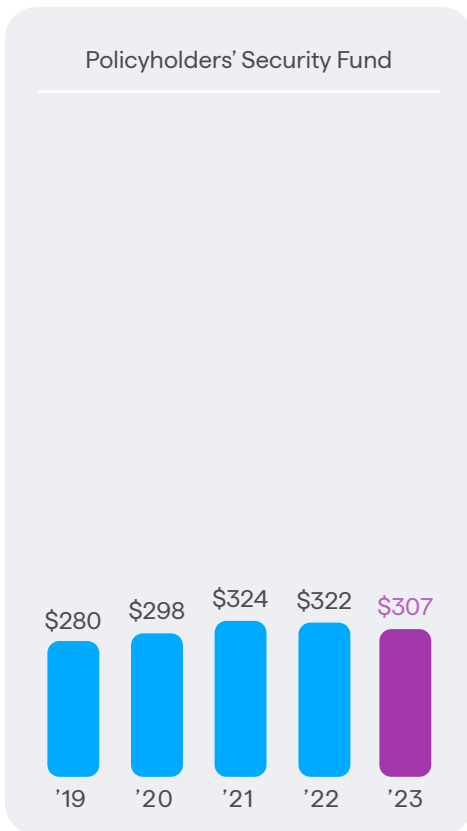
**Mark Robison**

Chairman & President

Brotherhood Mutual Insurance Company

# 2023 Financials

2022		2023
\$580,996,156	<b>Premiums Earned</b>	\$633,335,742
(\$411,888,369)	<b>Losses and Loss Expense Incurred</b>	(\$507,921,312)
(\$197,040,306)	<b>Underwriting Expense Incurred</b>	(\$209,187,672)
(\$27,932,519)	<b>Net Underwriting Gain (Loss)</b>	(\$83,773,242)
\$26,100,643	<b>Net Investment Gain</b>	\$35,925,965
\$998,163	<b>Other Income</b>	\$2,864,571
(\$889,537)	<b>Dividends to Policyholders</b>	(\$1,022,857)
\$1,875,512	<b>Federal Income Taxes</b>	\$9,308,708
\$152,263	<b>Net Income (Loss)</b>	(\$36,696,855)



(The three charts above are in millions)

Brotherhood Mutual received an A- insurance financial strength rating (IFSR) and a rating of BBB to our currently outstanding surplus notes from Kroll Bond Rating Agency (KBRA). The Outlook for all ratings is Stable.

Brotherhood Mutual earned an A- (Excellent) rating from A.M. Best, who categorized our balance sheet as strong and our financial strength as stable.

# Fulfilling Our Promise

In serving Christian ministries, Brotherhood Mutual continues to uphold the Biblical values upon which the company was founded: Be the Leader. Build the Kingdom. Bless the Laborers. We do this every day by living out our mission: Advancing the Kingdom by Serving the Church®.



In 2023, Brotherhood Mutual insures **more than 67,000 ministries**.



In 2023, we came alongside **more than 11,000 ministries** who suffered a loss, helping them recover and restore, so they could focus on advancing the gospel.



In 2023, we served ministries through **more than 122,208 policies**.

As we look to the future, we see ourselves exploring even more opportunities to fulfill the scriptural mandate of Galatians 6:2, our founding verse: Bear one another's burdens, and so fulfill the law of Christ. (ESV)



Insuring America's churches and related ministries® | [brotherhoodmutual.com](https://brotherhoodmutual.com) | 800.333.3735

Property & Liability Insurance | Auto Insurance | Workers' Compensation | Mission Protection | Payroll & HR Solutions

Copyright 2024 Brotherhood Mutual Insurance Company. All rights reserved. Brotherhood Mutual is licensed in most states. 6400 Brotherhood Way, Fort Wayne, Indiana 46825

ESV Scripture quotations are from the ESV® Bible (The Holy Bible, English Standard Version®), Copyright 2001 by Crossway, a publishing ministry of Good News Publishers. Used by permission. All rights reserved.